

ROOFERS' ADVANTAGE BROCHURE

HOW TO QUALIFY

Call Webb Financial Group today at **(833) 934-7663**

for a fast, free analysis of your current coverage along with an expert recommendation.

You can also visit us online at www.webbfg.com/roofing-insurance

for more information.



WEBB FINANCIAL GROUP

250 E. Illinois Road
Lake Forest, Illinois 60045
Phone: (833) 934-7663



WHO WE ARE

Webb Financial Group is a full-service insurance agency that offers unparalleled coverage and access to Acrisure's nationwide network of hundreds of offices and resources. With more than 25 years of experience in the roofing industry, Webb Financial Group understands the challenges facing roofing contractors every day. We protect your employees, your company, and the public from bodily injury or property damage claims.

MEET THE TEAM

KENT NELSON

Kent Nelson has a deep well of knowledge and experience in the insurance industry. He's the former president and CEO of American Westbrook Insurance Services and chief strategy officer for Lamb Little and Co., among other leadership positions in his distinguished career. He has also served as a director for ABC Supply Co., the largest wholesale distributor of roofing supplies in the country, making him perfectly suited to oversee the Roofers' Advantage Program.

Stefani Nelson

With nearly 30 years of experience in the insurance industry, Stefani Nelson has a breadth of knowledge on issues that roofers face every day. Whether processing certificates of insurance, issuing bonds or preparing renewal letters, she brings a deep familiarity with commercial lines of insurance that will provide peace of mind to companies of all sizes.

MIKE MELNICK

Mike Melnick has decades of experience in the industry, providing insurance, bonding, and risk management services for roofing contractors large and small. In addition to his understanding of the insurance marketplace, Mike is an expert at maintaining excellent relationships with his customers, whether they're a small residential company or a large commercial contractor.

Chris Webb

Chris Webb has been in the insurance business for 30 years and carries a wealth of experience in a wide variety of areas. Specifically, he is an expert in health, life, disability, and long term care insurance. He founded Webb Financial Group in 2008, and it has become one of the fastest-growing insurance agencies in Northern Illinois.

WHAT IS THE ROOFERS' ADVANTAGE PROGRAM?

There's no denying that roofing is a hazardous business, and most states require a roofing contractor to have insurance before they can obtain the necessary licensing. Due to inherent dangers, many insurance companies either don't provide coverage or offer plans with limited coverage. That's where Roofers' Advantage Program comes in. From operators with small crews to companies with more than 100 employees, we offer quick, easy proposal options for all lines of coverage

OPTIONS

- ✓ General liability
- ✓ Workers' compensation
- ✓ PEO (Professional Employer Organization): includes human resource outsourcing, payroll and tax solutions, and risk management and compliance.
- ✓ Employee benefits
- ✓ Bonding
- ✓ Property/inland marine
- ✓ Captive program: A free feasibility study to determine if coverage makes economic sense.

BENEFITS

- ✓ Protection: protection for you and your workforce
- ✓ Peace of mind: security and peace of mind for your clients
- ✓ More business: the ability to gain more business with insurance
- ✓ Dedicated staff: can quickly issue bonds and certificates to get contractors on worksites without delay
- ✓ A fast and easy quote process

NATIONWIDE CAPABILITIES

Roofing contractors around the country can benefit from Webb's Roofers' Advantage Program. Webb provides coverage in all 50 states, offering the same convenience and assistance whether your business is based in Maine, Georgia, California or anywhere in between. This coverage includes:

- Workers' Compensation
- Installation floater
- Auto coverage
- Roofer Liability
- Building and equipment



Competitive rates as low as \$9 per \$1,000 in sales. Additionally, we do not have minimum premiums.



Unlike many competitors, Webb does not have minimum premiums.



Webb offers coverage for uninsured subcontractors, as well as torch and open roof policies (many competitors don't provide this).